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Importance of Czechoslovak Foreign Trade and Need of Imports Government Trade Policy Government Trade Policy
Foreign Trade Companies
Planning of Foreign Trade
Policy in Pricing Imports into US
Effect of US Policy of Frozen West Imports into Czechoslovakia
and Losses Inflicted upon its Economy. Counter Measures to
Combat and Evade Effect of US Export Control
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Procurement of Hard Currency Trade Statistics Blocked US Equipment for Construction of a Synthetic Rubber Plant in Bratislava and some Steel Mills Decentralization of the Czech Textile Industry and Foreign Trade in Textiles. Czechoslovak Trade with the USSR.

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# Importance of Czechoslovak Foreign Trade and Need of Imports

- Foreign Trade is practically the only way for Czechoslovakia to obtain scarce raw materials and finished products. materials which the Czech Government is trying to get from the West are: copper, nickel, tin, oil, iron ore, aluminum and rubber. Manufactured goods most urgently needed include spare parts for various machinery obtained from the US during the early postwar years, special drills, machine tools, presses, communications equipment, medicaments (streptomycin, aureomycine), automatic mining machinery, low current electrical equipment and rubber hoses. It is very unlikely that these materials are being stockpiled, for several plants had even before serious difficulties in maintaining production because of raw materials shortages. Some efforts were made to alleviate this disastrous situation and to replace the lacking US raw materials and parts with those imported from the USSR. The final results were poor since the Czechoslovak industry in general uses different grades and kinds of material from those available from the USSR; for example, Czech textile industry machinery is suitable only for western types of cotton and wool and substituted Soviet cotton and wool have considerably complicated production.
- 2. The government's inability to obtain sufficient amounts of scrap metals from the West has resulted in concerted drives to collect scrap metals from all possible sources. This action has been adequately organized and heavy penalties are envisaged for agencies and individuals who fail to comply with provisions of this directive. Local and internal Communist Party organizations in various enterprises are responsible for fulfilling the scrap metal collection program. Even school children have to collect and deliver every month a certain amount of scrap metal.

### Government Trade Policy

4. Since February 1948 there have been two distinct periods in US-Czechoslovak trade relations, characterized by quite different policies. The first period lasted until late 1949, and the second until 1950. The actual policy maker during the first period was Evzen Loebl, the Deputy Minister of Foreign Trade who was practically the head and the brain of his ministry until his arrest. The general directive at that time was to expand mutual trade with the US in all possible ways. During this period the US market had the first priority, sometimes even over the

25X1 Loebl during his visits to the US in 1949

stressed the importance of the US for the Czech economy,
advising the staff not to engage in political matters but to
devote their entire time to commercial activities aimed at the
strengthening and development of mutual trade relations. He
made it clear that some people in Prague did not agree with
this policy. At that time no information as to what
was going on in Prague and did not know that shortly thereafter Loebl's opposition to the policy of complete economic surrender to the USSR would result in his arrest.

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- The second period was characterized by the general directive to get from the US as much goods as possible, regardless of the volume of Czech exports to the US. However, this decision was made too late. At the time 25X1 US licensing policy was already in effect, and nothing could be done. no individual organization in the US or elsewhere had the support or 25X1 help of the Czech Commercial Mission in evading trade there have been some cases of this 25X1 nature but they have been initiated and realized without the knowledge of \_\_\_\_\_\_ commercial mission. Presumably such 25X1 transactions have been carried on outside the US and were not known to our people in the US.
  - 6. Prior to the expiration of the Czechoslovak-West Germany trade treaty in 1950, West Germany was of great economic importance to Czechoslovakia; and although the Czech government was not dependent upon Western Germany's trade to keep its economy functioning, this trade was still very significant. Even new, (August 1951), trade relations with West Germany are extremely profitable for the Czechoslovak Government. Were they not, political differences, would require severance of such relations.
- 7. no knowledge of any secret directive issued in 1950 to the deputy ministers and departments heads in the Ministry of Foreign Trade which stated that beginning 1 Jan 51, the Government would implement a policy designed to achieve independence from trade with countries outside of the Soviet orbit. However, at an all-ministry plenary meeting of the Communist Party in the Ministry of Foreign Trade in fall of 1950 when Minister Dr Gregor spoke concerning Czechoslovak foreign trade policy. He emphasized that, as a primary political task, it was necessary for the national economy to achieve independence from trade with the West. This was and still is the main objective of Czechoslovak foreign trade.

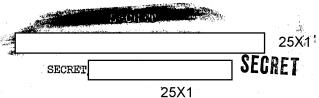
## Foreign Trade Companies

- 8. As of August 1951, no national corporations as such had been created in Czechoslovakia to conduct foreign trade. The original foreign trade companies were established by government decree in 1948. Their legal structure was determined at the time when there was considerable trade between Czechoslovakia and the West. It was the intention of their creater, Evzen Loebl, to obtain for the Czechoslovak foreign trade companies a status which would be most acceptable to the West. Loebl feared that if the foreign trade companies were national corporations, western businessmen would consider them stiff bureaucratic state agencies. Loebl succeeded, and the companies obtained a status similar to that of an average business joint stock company, with a certain number of shareholders and a board of directors. The State officially had nothing to do with their internal administration. All shares, however, were actually owned by the National Bank of Czechoslovakia.
- 9. In the full sense of this term, national corporations were established in Czechoslovakia in the fields of production, distribution of output, and services. Foreign trade, however, was always completely separated from production and from internal distribution of goods. Actually, at the present

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time there is little difference between a foreign trade company and a national corporation. Yet, in 1948-49 it was considered important to make between them a strict distinction. And although it is no longer necessary to pretend that the foreign trade companies are not direct instruments of the government, their original organization and status have remained unabanged.

- 10. The exact names and addresses of all foreign trade companies are stated in various publications of the Czechoslovak Chamber of Commerce in Prague, as well as in the bi-monthly English-language periodical "Czechoslovak Exporter". Much useful information concerning the foreign trade companies can also be obtained from the bi-weekly periodical "Foreign Trade" ('Zahranicni Obchod'), published by the Ministry of Foreign Trade. This periodical can be obtained in all better bookstores in Czechoslovakia.
- 11. The main Czechoslovak foreign trade companies transacting large-scale business with the US, are Centrotex, Glass-export, Hops-Malt, Centrokomise, and Kovo. Glassexport, Kovo and Centrotex have been especially significant in Czechoslovak-US trade in handling the bulk of goods exported to the US. Another company, Merkuria, handles many types of goods on an exclusively barter basis. Since the US market is not accustomed to this type of commercial transactions, Merkuria's activities in the US have been quite negligible.
- Evzen Loebl attempted to convince the Minister of Foreign 12. Trade to liquidate foreign trade companies abroad. He advanced several reasons. First, the companies were supposedly unable to conduct activities of first-class trading firms and in many instances lacked sufficient working capital, adequately trained and skilled personnel, and organizational techniques which any well-known domestic corporation would normally have. He considered it more advantageous for the State to obtain the services of an established, reputable and experienced foreign company to act as a sole importer or distributor, rather than use some inexperienced Czechoway would be less expensive, even when foreign importers and exporters were operating on a comparatively high profit margin. Furthermore, considerable difficulties were encountered in attempting to build up and strengthen the new nationalized foreign trade organizations, the monopoly companies in Czechoslovakia. Even the older, prewar Czechoslovakia. Toreign trade companies, later nationalized, were eventually liquidated. Most of the foreign establishments had been owned by the Skeda Works and the Czechoslovak Metal Industry, or by Kotva, the import-export organization of the Bata Works. The Skoda and Czechoslovak Metal Industry offices Bata Works. abroad were called Omnipol and had been established in many In the US this office was called the Overseas Mercantile Company and was located in New York City.
- 13. In 1950 the Ministry of Foreign Trade issued a confidential directive ordering the monopoly companies and heads of the regional desks in the ministry to terminate all agreements with foreign commercial representatives of Czech and Slovak origin born in Czechoslovakia. The purpose of this directive



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was to eliminate all those representatives who had left Czechoslovakia prior to April 1950. Another group to be eliminated subsequently included those representatives and agents who emigrated from the satellite countries. Exceptions to this directive are very rare and may be obtained only through the approval of the Minister or his Deputy after a thorough investigation of the case. This measure has adversely affected Czechoslovak foreign trade with the West because the great majority of the import-export agents used by the Czechoslovak Government fell into these categories. In the past, two types of Czechoslovak foreign trade agencies have been withdrawn from the West. These included trade agencies or companies which were owned and operated by Czechoslovak domestic agencies, and representatives and agencies abroad operated by individuals of Czechoslovak origin who have legally or illegally emigrated from Czechoslovakia.

14. Late in summer of 1950 the Ministry of Foreign Trade officials had worked out plans for the establishment of Torgpred, a Czechoslovak foreign trade organization. The name of the organization is derived from the abbreviations of two Russian words "Torgovoye Predstavitelstvo", meaning "Trade Representation."). In the US Torgpred was to have had the same functions as Soviet Amtorg. However, the final plans for its establishment were delayed due to the difficulties entailed in obtaining residence visas for reliable Communist employes who were to work in the western countries, and in finding sufficient personnel considered trustworthy enough to carry out these duties. The decreasing volume of the trade with the West was also an important factor in delaying the realization of plans for the establishment of this organization.

- 15. The Ministry of Fereign Trade has no great difficulty in keeping its accounts since all foreign trade is channeled exclusively through monopoly companies. The required statistical data can be obtained from the various commodity departments of the monopoly companies by the Statistical Desk of the Planning Department, First Section of the Ministry of Foreign Trade, and compiled rather easily. The official statistics are prepared by the State Statistical Bureau, a branch of the State Central Bureau for Planning.
- 16. The Ministry of Foreign Trade has no direct role in handling foreign financial transactions. They are handled by a special department of the State Bank, with all payments made via letters of credit. The State Bank reports balances of all currencies daily to the Ministry of Finance and the Ministry of Foreign Trade.

#### Planning of Foreign Trade

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17. The planning of foreign trade in Czechoslovakia is done in the following way. The State Planning Bureau prepares the general production and consumption plan according to production capacity, available manpower, domestic raw materials, etc. On the basis of this plan the same bureau determines the needs in imported raw materials, finished products, and consumer

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goods, and sends this estimate through its Foreign Trade Section, headed by Dr Sindelar, to the Ministry of Foreign Trade. The ministry then prepares a detailed plan with the breakdown on various regions. Participating in preparation of this plan are the Planning Department of the Ministry of Foreign Trade, heads of territorial departments, representatives of various foreign trade companies and of the foreign department of the State Bank. Since the subjects involved are very complicated, these conferences are extremely exhausting and the participants work in 16-hour shifts for many days. When a plan finally is prepared and all statistical data obtained, a breakdown is made on various regions according to existing needs and requirements. This detailed plan is accompanied by a counter-plan for export requirements to permit provisions to be made for sufficient foreign exchange currency to pay for imports, plus some requirements of the State Bank, for payments of various international obligations, maintenance of diplomatic offices, etc. The export plan is prepared in compliance with the prevailing export policy determined by the State. In the latest period the requirement was, for instance, to export as far as possible goods manufactured solely from domestic raw materials. Needless to say, offers and requirements of the USSR and satellite countries are taken into consideration and satisfied as much as possible.

- 18. As far as it deals with the West, the planning is sometimes strongly influenced by various fluctuations on the western markets, new fashions, etc, involving amendments in prepared plans with respect to envisaged commodities or a different territorial distribution plan. Such amendments are to be approved by the Territorial Department of the Foreign Trade Ministry, by the State Planning Bureau and the State Bank. Foreign Trade plans for countries with a planned economy are prepared in rough figures for a longest possible period of time, and the mutual requirements are usually adjusted once a year.
- 19. Although as a result of the elimination of profiteering in a planned nationalized foreign trade, the adequately organized agencies for foreign trade have considerable advantage in competition with smaller and profit-seeking western traders, the insufficient flexibility of the entire state-dominated organization and the general mismanagement nullify all mentioned advantages of the nationalized Czechoslovak foreign trade.

20. Among Czechoslovak exports, shiphents to the USSR have first priority. In this respect even consumer goods badly needed on domestic markets are shipped to the USSR in a complete disregard for Czechoslovakia's own needs.

25X1 the confusion and enormous efforts of the ministry when some export item earmarked for the USSR was short, or plants manufacturing export goods for the USSR urged import of some spare parts in order to fulfill the export production quota. Such requirements always received top priority, and everything else had to be put aside and all efforts concentrated to solve the export problems to the USSR. This policy was, of course, detrimental to production and foreign trade as a whole.

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21. There are still many non-Communists in the State Planning Bureau, but these individuals occupy minor positions in departments not directly concerned with planning in sensitive fields. Otherwise the State Planning Bureau, or at least the majority of its departments, operates under the same strict security rules as the Ministry of National Security and the Ministry of National Defense.

# Policy in Pricing Czechoslevak Imports into US.

22. A special policy was applied in pricing: Czechoslovak
exports to the US. Here, however,
a general idea of normal methods used in pricing goods
on free markets. The policy generally applied to the free
markets could be characterized briefly: to sell and buy
within the limits of the foreign trade plan for the best
world prices. Under such a policy the profits are not
decisive, and semetimes play no role at all. This is true
in cases where hard currency is obtained for goods manufactured
from domestic raw materials and with domestic manpower. In
Czechoslovak exports, for instance, such a place is held by
glassware. With these commodities production costs in Czech
crowns are given almost no consideration in the Czech foreign
trade policy.

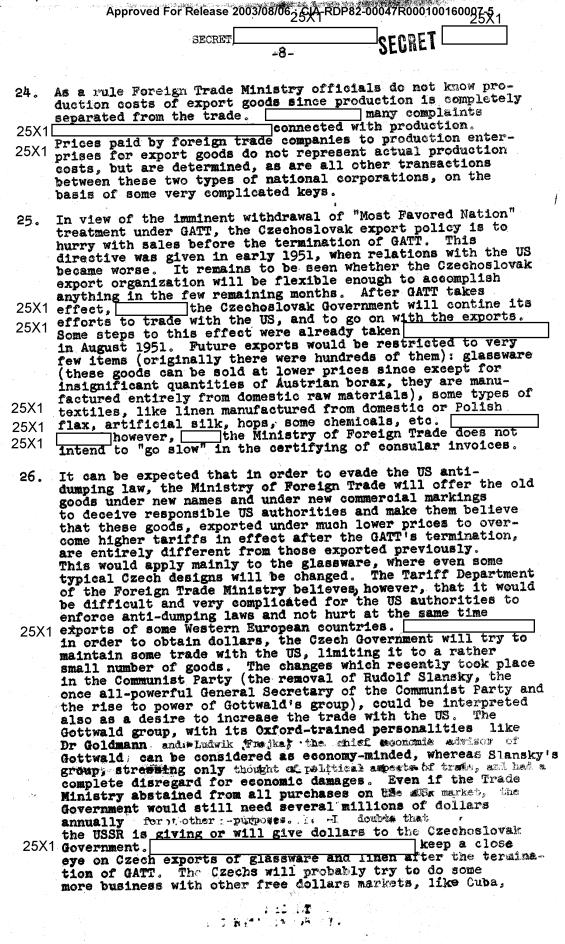
23. Until the end of 1949, i e at the time when Czechs still believed they would be able to buy some "hard" goods in the US or it other westerlandountries for dollars, the prantal vailing Czechoslovak policy for the US market was to sell as much as possible. The Foreign Trade Ministry insisted on sales to the US even when better prices could be obtained for the same commodities on some other markets. This was followed by a period of so-called "restricted" exports to the US, i exports limited to the extent necessary to obtain sufficient dollars for comparatively small purchases on US markets and for the fulfillment of various international obligations. This period lasted until spring, 1951, when Prague became convinced that as a result of the cold war and arrest of Mr Oatis, trade relations would reach a standstill. The motto during this period was to sell to the US as much as possible regardless of price. This was a real "export drive" caused by fear that trade would be cut off. Yet, since the time the Czechs experienced difficulties due to the anti-dumping law, with their exports of hats and shoes, they have been more careful.

the following articles were exported to the US

25×1 in the period 1948-1950, with a loss in Green crowns:
chocolate and chocolate products exported by Centrokomise

25×1 Prague (here the calculation even in hard currency brought
a loss for Czech trade, since a large part of raw materials
was bought for dollar instruments because of the anability of
the State planning agencies to get these raw materials elsewhere). The same happened to some woolen and cotton
textiles. Some types of glassware and motorcycles have
been seld with no prefit at all. The dollar instruments
obtained in trade with the US were used mainly for payments
of purchases on the US markets, at the present time very
limited, on eventual "black markets," mostly in Wienna,
Austria', for the payments of various international obligations, for diplomatic representations, and for the purchases
of British pounds, which is the main hard currency in Grechoslovekia at the present time.

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1 '	Canada, etc. However, with the poor set-up of the Foreign Trade Ministry and foreign trade companies doubt they can achieve much success.
e	ct of US Policy of Frozen West Imports into Czechoslovakia Losses Inflicted upon its Economy.
	The Czechoslovak economy suffered severe losses when imports for its heavy industries from the US were frozen. Among other consequences this has resulted in the blocked delivery of a complete steel mill ordered in the US in 1946-47, the synthetic rubber plant for enterprise Matador in Bratislava, and some mining equipment. It is extremely
	in Bratislava, and some mining equipment. It is ultimate difficult to trace the exported product to its ultimate consumer, but Czechoslovakia may presently attempt to import from the US small quantities of commodities over which it is difficult to maintain export controls. Such commodities will primarily be: tubes for communication equipment, precision instruments, chemical and pharmaceutical materials, and technical literature.
	The countermeasures to alleviate the losses caused by US export controls were mostly only considered and very few
	the present organization of the Ministry of Foreign Trade
	and other foreign trade agencies does not leave any nove
	that they will find ways to evade the effects of US export control. Of course, they would be happy if they could do so
	Dast.
1	the illegal trade has almost disappeared during the last months.
	Anyway, if there is
	any considerable illegal trade, the territorial departments in the ministry know nothing of it. The ministry is trying very hard to get as much of needed materials as possible in a legal way, by concluding very many
	Almost all material brought to Czechoslovakia illegally was offered by some profit-seeking individuals abroad, and the actual deliveries did not orginate from and were not prepare by the Ministry of Foreign Trade or other Czechoslovak official agencies.
	official agencies.
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•	Various leading officia believed that the Five	ls in the Min	istry of Foreign Tre	ade
	aggumntion that it would	d still be po	saible to import all	Ļ
	necessary raw materials	from the Wes	t. The rapid deter:	Lorat
	of trade relations with cipated; if it was expe	the west was	apparently not anti	L-
	happen in such a short	time. In 194	9, prior to the arre	est
	of Evzen Local. extensi	ve preparatio	ns were made by the	
	Ministry of Foreign Tra West, the US in particu	lar.	C OND PROMISE WINE OUR	
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	there is not much chance th	at these acti	vities
34.	have been continued. Illegal trade trans dangerous, and the executives of monopoly	actions are a	liways
	namally to assume more responsibility that	n is absolute	∍TA
	necessary, would not risk their careers e transactions unless directly ordered to	lo so by the 11	
25X1	superiors. never heard that the Minist has ever planned or carried out any illeg	al trade trai	16-
	tween the United Kingdom. France. Sweden	and other Ew	ropean
	countries on one side and Czechoslovakia show a considerable volume of legal trade	on the other	Will "
	materials blocked by the US many months a common method used to obtain strategic ma	go. The most	<b>G</b> .
	from the West, is by maintaining normal t	rade relation	ns with
	Western European countries. Illegal important materials, machinery and equipment from t	rts of raw	*
	not extensive since there are still suff:	cient legal	channels
	to import these items.		

#### Procurement of Hard Currency

35. Czechoslovakia obtains hard currency mainly by the sale of domestic gold, by favorable balances of trade with the hard currency countries, and finally through various financial transactions. The gold used in the sale is primarily obtained from private domestic reserves through the Darex organization, used as an instrument to induce the population to deliver their rings, earrings, bracelets, etc in exchange for scarce goods on domestic markets. The gold is exchanged for Darex coupons which can be used to purchase these rare articles at a "favorable" price. Another source of gold is rumered to be the user. It is possible that some gold was given to Czechoslovakia by the USSR taffer World War II when the US and other Western European countries began to curtail their exports to the USSR. In this way Czechoslovakia will still be able to purchase essential goods with the Soviet and domestic gold. On the other hand, due to restrictions imposed by the West on exports, the need for hard currency is not as critical as it was before. In recent months there has been a shortage only in British pounds. During the past years considerable amounts of foreign currency were received through export of automobiles to Western European countries. In 1950-51, however, this export has declined sharply since the customers are not confident they will be able in the future to get spars parts for these cars

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and do r	not believe the Czec	hs would go w	ith automo	bile	
export t	o the West for any	considerable 1	ength of t	ine.	
Another	reason for the decl	ine in this tr	ade 18 the ienced in	the	
past. E	Exported are usually	passenger car	s Skoda-la	200,	
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in offic	cial statistics of i	mport countrie	a∘ Austri	a	1.1.
Sweden.	Switzerland and Ben considerable profits	elux countries	. Twocar	were	
WATT OHE	financial transacti	ons and specul	ations cor	ducted by	
the Zivr	nostenska Banka (whis and Paris) with the	h. until 1950. b	d branches	in New York,	
National	l Bank Dr Zikmund Ko	necny, former	head and c	urector	
of the f	foreign department o	f the new Stat	e Bank, me	entioned	
such tra	ansactions during hi k in 1949. The cent	s visit to the er of these op	erations v	ras (1)	
Paris.	In the period when	Czechoslovakia	. could sti	lll get	
imports f.	rom the US, there were s supplying dollars.	persistent ru	mors that	the	
in 1948.	-49 such credits wer	e indeed recei	ved. Yet,	, at	
the pres	sent time, the entire d solely through exp	hard currency	in my op:	inion is	
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gave sl Czechos exports	istics concerning US ightly higher figure lovak Government. S to Czechoslovakia w ics. They mentioned	es than those a sometimes the U which we could some example.	given by the statist of the state of the sta	ne ics showed in Czech veral	
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# Blocked US Equipment for Construction of Synthetic Rubber Plant In Bratislava and some Steel-Mills.

- The equipment for construction of a synthetic rubber plant in Bratislava was ordered in the US several years ago and eventually blocked by US authorities. This has caused a long delay in the expansion of production of the Matador National Corporation in Bratislava for which this equipment was ordered. The problem of this equipment is handled to-gether with some other industrial equipment blocked by the US, namely some steel-mill machinery. 25X1
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the liquidation of this and other assets, there were two special advisors sent from Prague in the summer of 1951 to the Czechoslovak Embassy in Washington. The equipment for rubber plant Matador in Bratislava is being now completed by Brnenske Strojirenske Zavody Klementa Gottwalda in Brno. The blocked steel-mill ordered by the Czechoslovak Government in 1946-47 is now being built according to blueprints of

- the blocked equipment. these blueprints, together with the detailed technical description, were sold to Czechoslovakia for US \$150 thousand.
- There could be today about US \$12 15 million value of ordered and prepaid equipment and machinery for Czechoslovakia, blocked in the US.

#### Decentralization of the Czechoslovak Textile Industry and Foreign Trade in Textiles.

- Czechoslovak textile industries were mostly inherited in 1918 from the Austro-Hungarian Empire. Very few were modernized later and equipped with modern machinery. Except for flax, the textile industry used imported raw materials and the finished products were mostly exported. The largest number of textile plants were located in the Sudetenland. Expulsion of some three million inhabitants after the end of the last war caused a great shortage of manpower in this particular region, affecting especially coal mines and textile plants.
- 42. When the Two and later the Five Year Plans went into effect, with the emphasis put on the development of heavy industry, and when the Czechoslovak economy received the general directive to "eliminate the dependence of national economy on western markets", it became clear that the textile industry was facing its black period. Smaller textile enterprises taken away and "confiscated" from ethnic Germans were not included in the newly organized national textile corporations, but were simply liquidated. The equipment of such plants was either scrapped or sold abroad. Some of the machinery, however, was overhauled and moved within the "industrialization program" of Slovakia, to the eastern parts of Czechoslovakia. In the first days of Jewish mass emigration to Palestine some permissions were even granted to Jewish owners to take such machinery along, as long as it belonged to them before the war. Before the real rearmament program went into effect and the old equipment was not used as scrap metal, the confiscated textile machinery was exported and sold to Israel, Turkey, India, and even to some South American countries.

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43. In 1950 and 1951, the textile industry underwent another reorganization, and the large national corporations were split into smaller combines consisting of two to three plants.  44. With the restriction of imports from the West, the Czechoslovak textile industry has encounted serious difficulties in production. Raw materials received from the USSR and other satellite countries were not only insufficient, but also inadequate for Czechoslovak machinery.  25X1 many complaints from US importers		25X1 SECRET 25X1
into smaller combines consisting of two to three plants  44. With the restriction of imports from the West, the Czechoslovak textile industry has encounted serious difficulties in production. Raw materials received from the USSR and other statellite countries were not only insufficient, but also inadequate for Czechoslovak machinery.		
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inadequate for Czechoslovak machinery.    many complaints from US importers about delays in delivery of contracted textiles from Czechoslovakia, and ever deteriorating quality of export textiles. This was caused not only by mismanagement and unskilled labor, but mainly by the poor quality of raw materials.    45.	44.	textile industry has encounted serious difficulties in production. Raw materials received from the USSR and other
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<b>47.</b> 25×1	Until recently Centrotex had its own representation in New York for the US and Canada. This was the Alltex Inc, located in William St, NYC. The Alltex did not conduct any business activity on its own account, nor in its own name. It solely supervised activities of representatives, assisted in selection of new representatives, in settlement of claims, and kept the Centrotex informed about prevailing conditions on the markets, designs, fashions etc. President of this corporation was a certain Mr Jerrie, who at the same time was general representative for cotton goods. He was an extremely honest man of Czech-Jewish origin, whose contract with Centrotex was later discontinued in compliance with the governmental regulation that no Czech slovak emigrant should have, in the future, any part in Czechoslovak foreign trade.  Mr Jerrie held this office with no salary but only for reform actual expenses but he and his associate, Mr Roberts, he considerable income on sales of cotton goods. The leading employee of Alltex in New York was Mr Edward Garba, who lived until 1948 in Czechoslovakia: Garba was an expert in	t g t und ad
	textiles. There was also a Mr M Simak, Czech citizen, who returned to his family in Prague late in 1950 or early in 1951; he is working now at the Centrotex in Prague. The Alltex offices were also frequented by Mr Vilem (William) Havelka, who was not only the actual head of Alltex, but call western activities of Centrotex.	
48. 25X1	The main Centrotex exports to the US were or still are as follows: cotton goods, linen, hats and berets, woolens, products (coffee bags), artificial flowers. The most detailed information about customers, prices, etc would be a Mr Garba or Jerrie, who knew everything about the Centrote operations in the US and Canada. The entire Centrotex organization which employed normally about 3000 people in Czechoslovakia, was recently slashed to less than a half.	given to
<b>49.</b> 25X1		
25X1 <b>50</b> 。 25X1	in March 1950, some Cuban firms of to Centrotex certain quantities of henequen.  a small trial order was placed by Centrotex, and sin	
25X1 25X1	that time could not notice any interest of Centrotex in henequen purchases in Cuba.	
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51.		
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25X1	Minister Dr Gregor mentioned several times, that the trade	•
	relations are on a "brotherly", but also on a strict busines basis. It was told that generally export and import price in this trade are the same as on the world markets, but actually slightly lower, for they are understood FOB border.	8
	station Copno information pertaining to Czecho-	•
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suffered	great losses on	this deal.	The people from ostume jewelry in	ndustry
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